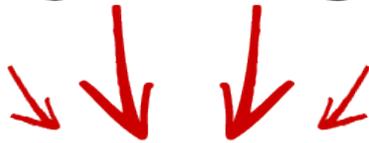
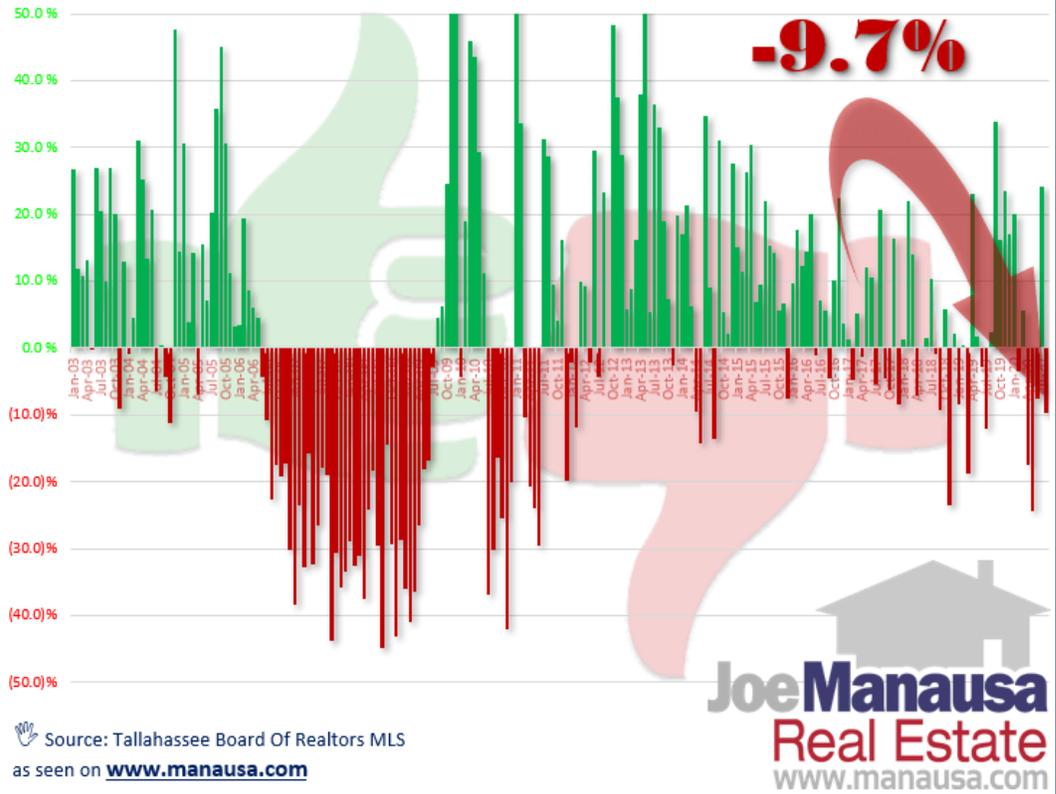




Year Over Year Home Sales Fall In August

Year Over Year Home Sales



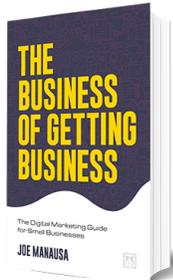
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Year over year home sales fell nearly 10% in August, registering the fourth month of declines in the past five months.

In years past, if we saw a continuous decline like we're experiencing now, we were able to clearly show that the demand for homes was dropping.

But that is not the case in 2020.

Buyers are very active right now. I'm seeing many homes get multiple offers within days due to lower supply of homes for sale.

A small but significant number of

home sellers have chosen to sit out the market until the pandemic passes. Unfortunately, the year started with too few homes, so the COVID-19 has only added fuel to the low-inventory fire.

Multiple Offers | Bidding Wars

If you have been thinking about selling a home, now is the best market I've seen for sellers in my 30 years selling homes in Tallahassee. [Our pre-marketing strategy](#) will bring multiple buyers bearing offers, allowing you to bid your home up (or above) full market value.